

Introduction

I hope 2011 has started well for you. 4-Sight is now in its 5th year of publication would you believe, how time flies. Here's to many more great years ahead of us all!

Mission Statement

Mission Statement: We have a clear mission and strong core values that have helped shape the development and direction of the company. We will provide a competitively priced, personal service meeting and understanding our clients' needs. To achieve this we will develop and look after our staff and establish lasting relationships with our customers.

SIA News

The Security Industry Authority's Approved Contractor Scheme has now passed its fifth year of operation, the SIA reports.

Around 125,000 licensed operatives work for approved contractors, with ACS-employed operatives making up an estimated 70 per cent of those working in the industry.

Company Information

Fundraising Cycling Challenge!

On 1st –4th June 2011 Security Officer Kishore Gurung is bravely taking the cycling challenge of riding from London to Paris on his bicycle!

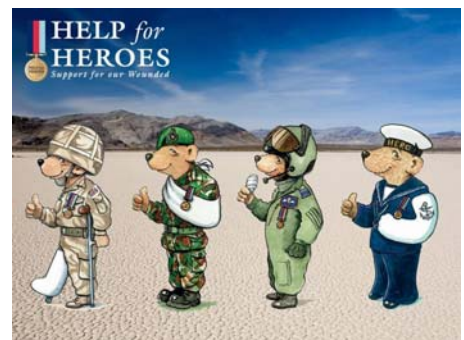
Kishore is raising money for Sathya Sai School in Nepal. The money raised will provide poor & underprivileged orphans of local communities a better free education.

Sight & Sound will be sponsoring Kishore and if anyone else would like to offer any monies to this great cause please contact Rebecca in the Sight & Sound office (telephone number overleaf) and she will be able assist you. GOOD LUCK KISHORE!

Help For Heroes Donations



A Big Thank You to everyone who have helped raise money for Help for Heroes. No matter how big or small, all donations have been valued and all contribute to help injured Servicemen and women and give them the support they need. Staff and the Company have raised £420.00 for our wounded heroes! This might give you inspiration for more fundraising events, so spread the word.



Website & General Updates..

This copy of the newsletter and all previous copies are available interactively on our website: www.sightandsoundsecurity.com





Company Information Continued....

The Company turnover for the period ending 31st March 2010 was £1,834,508. The turnover has remained steady for the last two years and the projected turnover for the year ending 2011 is also likely to remain stable. Contract numbers and staff numbers have remained the same for the periods. Sight & Sound have the following percentage statistics for contract longevity: New Business: 17.39% Contracts held for 1 year + 34.78% - 3 years + 17.39% - 5 years+ 26.09% 10 years + 4.35%....

Security Viewpoint

Police Welcome Conviction Over Unlicensed Door Staff

Police have secured a conviction for two people in relation to providing unlicensed door supervisors at a Penzance nightclub. On Thursday 13 January 2011 Christopher Nicholas, who runs a company called Maximum Security, pleaded guilty to providing unlicensed door staff to Matts Bar, Penzance, during the summer of 2009. At West Cornwall Magistrates Court, in November 2010, Mr Nicholas' partner and employee Samantha Elson Jones had already pleaded guilty to working as a door supervisor at the club while unlicensed. The magistrate gave Mr Nicholas a twelve month conditional discharge and ordered him to pay £1,000 towards costs. They gave Ms Elson Jones a community order and ordered her to work 60 hours unpaid.

Recognition Awards

Our people are the most important asset to our company. This quarter we would like to award the following officers:

1st & 2nd Prize this month is going to be combined to £150.00 and split between two winners! **Abdul Shabbir & Darren Grant** will both receive £75.00 each, I have had some great feedback from clients and our senior supervisor at how helpful and flexible you are, you are both an great asset to our company, a BIG THANK YOU to you both!

3rd prize of £25.00 goes to **Eric Waite** for his willingness and flexibility to cover and the great feedback I received on the site he was covering, I hear you did a fantastic job!

If you have any recommendations for the next officer awards please submit them to Colin at the Ashford office, so make sure you all keep up the hard work and thanks once again to you all!

Training Skills

Maintaining Security at the Perimeter

FENCE CHECK

Risk signs to look for include:

- Fence post leaning or unstable when pushed
- Obvious breaks in the fence fabric
- Loose or missing fixings, rivets etc (leading to loose panels or uprights)
- Disturbance in the ground (signs of digging under)
- Build up of rubbish nearby (may be used by intruders or tempt arsonists)
- Build up of vegetation and undergrowth (can provide cover or trigger intruder detectors)
- Growth of overhanging trees, or presence of objects that could be climbed

Announcements

Well done to Security Officer's Charles Foster and Tej Gurung for their handling of a recent situation on their contract whereby a coach full of young students that was experiencing engine difficulties came on to site, the officer's dealt with the situation calmly and professionally getting all parties to safety with minimal distress.

Praise from our Client again for Security Officer Vernon Oaks for his help and assistance with additional duties whilst a member of their staff is on leave. We appreciate your dedication Vernon!

Regards

P R Purchase



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